# 2020 Q1 Financial Review

Unimicron

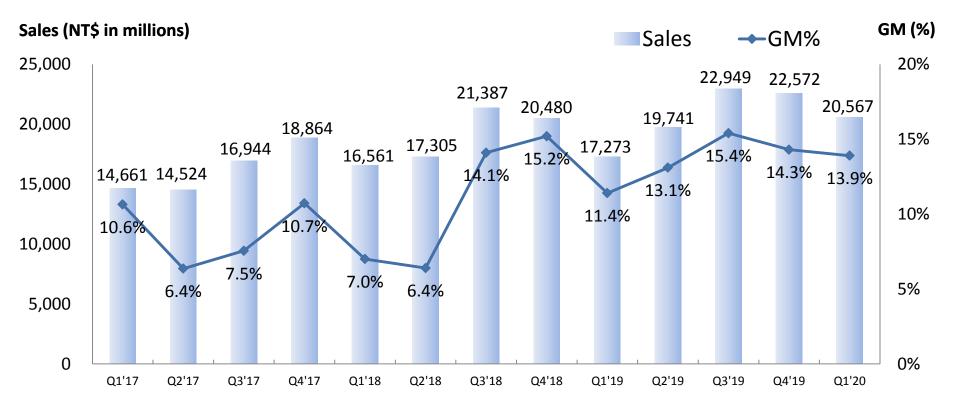
May. 08, 2020

### Disclaimer

- Except for statements in respect of historical matters, the statements in this release are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual performance, financial condition or results of operations of Unimicron to be materially different from what may be implied by such forward-looking statements.
- The financial forecasts and forward-looking statements in this release reflect the current belief of Unimicron as of the date of this release and Unimicron undertakes no obligation to update these forecasts and forward-looking statements for events or circumstances that occur subsequent to such date.
- The statements in respect of historical matters may contain unaudited information, which may have certain deficiency or weakness so as not to fairly present financial condition or the result of operations of Unimicron.



### **Consolidated Sales & Gross Margin Trend**



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#### **Consolidated Statements of Comprehensive Income – QoQ**

	Q1-20	%	Q4-19	%	QoQ %
Net Sales	20,567	100.0	22,572	100.0	(9)
Cost of sales	(17,708)	(86.1)	(19,340)	(85.7)	(8)
Gross Profit	2,859	13.9	3,232	14.3	(12)
Operating Expenses	(2,024)	(9.9)	(2,105)	(9.3)	(4)
Other Income and Expenses	18	0.1	(2)	0.0	1000
Operating Income	853	4.1	1,125	5.0	(24)
Net Non-operating Income and Expenses	(338)	(1.6)	77	0.3	(539)
Income before tax	515	2.5	1,202	5.3	(57)
Income Tax Expense	(278)	(1.3)	(100)	(0.4)	178
Net Income	237	1.2	1,102	4.9	(78)
Other Comprehensive Income and Losses	(284)	(1.4)	14	0.1	(2129)
Comprehensive Income (Loss)	(47)	(0.2)	1,116	5.0	(104)
Net Income (Loss) Attributable to:					
Shareholders of the Parent	382	1.9	1,080	4.8	
Non-controlling Interests	(145)	(0.7)	22	0.1	
Net Income	237	1.2	1,102	4.9	
EBITDA	2,822		3,511		
%(Sales)	14%		16%		
EPS (Basic)	0.26		0.74		
(Diluted)	0.26		0.72		

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#### **Consolidated Statements of Comprehensive Income – YoY**

Q1-20	%	Q1-19	%	NTD:M <b>YoY %</b>
20,567	100.0	17,273	100.0	19
(17,708)	(86.1)	(15,308)	(88.6)	16
2,859	13.9	1,965	11.4	45
(2,024)	(9.9)	(1,749)	(10.1)	16
18	0.1	7	0.0	157
853	4.1	223	1.3	283
(338)	(1.6)	191	1.1	(277)
515	2.5	414	2.4	24
(278)	(1.3)	(95)	(0.6)	191
237	1.2	319	1.8	(26)
(284)	(1.4)	377	2.2	(175)
(47)	(0.2)	696	4.0	(107)
382	1.9	385	2.2	
(145)	(0.7)	(66)	(0.4)	
237	1.2	319	1.8	
2,822		2,715		
14%		<b>16%</b>		
0.26		0.27		
0.26		0.26		
	(17,708) 2,859 (2,024) 18 853 (338) 515 (278) 237 (284) (284) (47) 382 (145) 237 2,822 14% 0.26 0.26	20,567 100.0   (17,708) (86.1)   2,859 13.9   (2,024) (9.9)   18 0.1   853 4.1   (338) (1.6)   515 2.5   (278) (1.3)   237 1.2   (284) (1.4)   (47) (0.2)   382 1.9   (145) (0.7)   237 1.2   2,822 14%   0.26 14%	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

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### **Consolidated Balance Sheets**

	2020	NTD:M	2019		2019	NTD:M
	MAR.31	%	DEC.31	%	SEP.30	%
Cash	22,522	20.2	20,586	18.7	21,581	19.4
Accounts Receivable	17,108	15.3	17,983	16.3	18,380	16.5
Inventories	8,951	8.0	8,718	7.9	8,696	7.8
Other Current Assets	2,170	1.9	2,675	2.4	3,040	2.7
Long-term Investments	4,964	4.5	5,611	5.1	5,229	4.7
Fixed Assets & Investment Property	51,851	46.5	50,386	45.7	50,377	45.2
Total Assets	111,549	100.0	110,202	100.0	111,402	100.0
Short-term Loans	11,526	10.3	11,150	10.1	11,819	10.6
Long-term Liabilities-Current	5,057	4.5	3,011	2.7	3,066	2.8
Other Current Liabilities	21,184	19.0	22,045	20.0	24,327	21.8
Long-term Liabilities	20,690	18.5	21,653	19.6	21,011	18.9
Shareholders' Equity	48,629	43.6	48,351	43.9	47,336	42.5
Debt Ratio	<b>56.4%</b>		<b>56.1%</b>		<b>57.5%</b>	
Net Inventory						
Turnover Days	<b>46</b>		43		44	
Net Accounts Receivable						
Turnover Days	78		75		78	

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### **Consolidated Statements Of Cash Flows – QoQ**

		NTD:M
	Q1-20	Q4-19
Income before tax	515	1,202
Depreciation and Amortization	2,163	2,117
Others	735	(1,531)
Net Cash Provided by Operating Activities	3,413	1,788
Acquisition of Fix Assets & Investment Property	(3,138)	(2,244)
Decrease (Increase) in Investments	591	(373)
Others	242	36
Net Cash Used by Investing Activities	(2,305)	(2,581)
Increase in Loans	995	27
Others	(21)	(280)
Net Cash Provided (Used) by Financing Activities	974	(253)
Effect of Exchange Rates Changes	(146)	51
Increase (Decrease) in Cash	1,936	(995)
Cash at End of Period	22,522	20,586

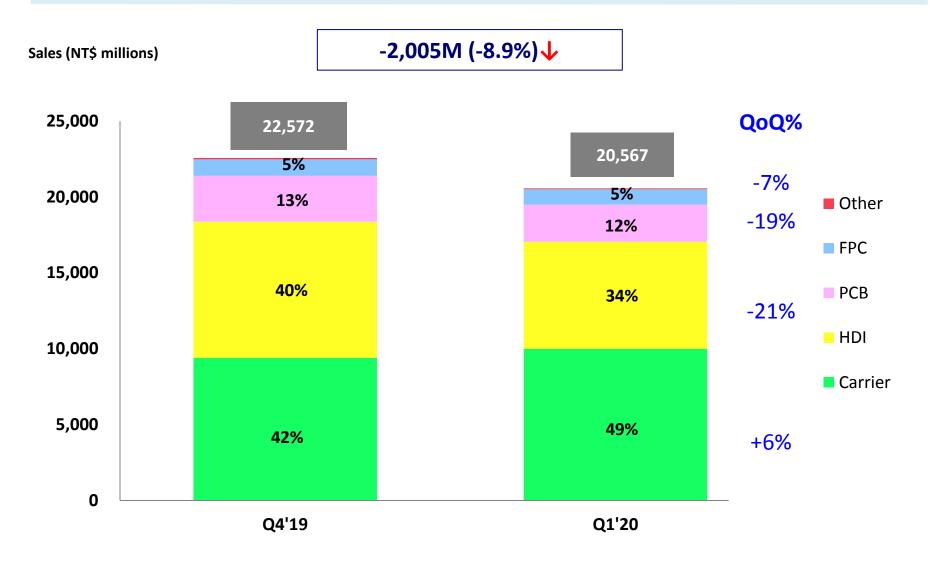
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### **Consolidated Statements Of Cash Flows – YoY**

		NTD:M
	Q1-20	Q1-19
Income before tax	515	414
Depreciation and Amortization	2,163	2,141
Others	735	(1,464)
Net Cash Provided by Operating Activities	3,413	1,091
Acquisition of Fix Assets & Investment Property	(3,138)	(2,988)
Decrease in Investments	591	11
Others	242	51
Net Cash Used by Investing Activities	(2,305)	(2,926)
Increase (Decrease) in Loans	995	(184)
Others	(21)	(407)
Net Cash Provided (Used) by Financing Activities	974	(591)
Effect of Exchange Rates Changes	(146)	160
Increase (Decrease) in Cash	1,936	(2,266)
Cash at End of Period	22,522	20,546

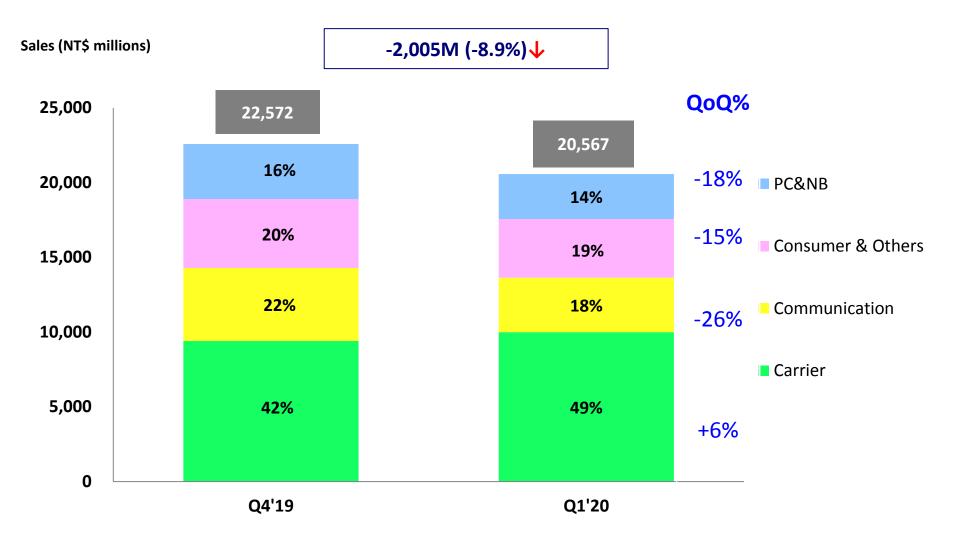
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### Sales Breakdown by Technology - QoQ



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### **Sales Breakdown by Application - QoQ**



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Thank you